



NXT LEVEL LIGHTING TRAINING

Level up your lighting knowledge with NXT Level Training

In the rapidly evolving commercial lighting industry, understanding the latest lighting techniques and technologies can be the difference between you and your peers. Offered in partnership with Northwest utilities, NXT Level is a free, comprehensive training that can take you, your team or your entire company to the next level by helping you:



Sell

Help customers see the full value of advanced lighting, including utility incentives.



Design

Stay up-to-date on the latest in lighting technologies and applications.



Install

Learn about state-of-the-art lighting control technologies and installation best practices.

This two-part, in-depth learning experience begins with a comprehensive introduction provided by **NXT Level 1**. Then, **NXT Level 2** offers a deep dive into the very latest in advanced commercial and industrial lighting retrofits to help individuals and companies stay ahead of the curve and distinguish themselves in the industry.

Training Benefits

- **100% Free**
- **CEUs offered in ID, MT and WA**
- **Placement on exclusive designation list at nxtleveltraining.com**
- **Access to free marketing tools, including NXT Level designation badge**
- **Qualify for special utility programs**

NXT
→ LEVEL ←

To learn more or complete your application, visit

nxtleveltraining.com

Two levels, one valuable training



NXT Level 1

Ideal for those new to the industry, or for seasoned professionals looking for a refresher or to fill a knowledge gap, NXT Level 1 provides a complete understanding of every aspect of a lighting project. This online and self-paced training is broken into seven web-based modules, each taking about an hour and focusing on various aspects of a project including lighting technology, economics, and utility programs. Based on experience and qualifications, some professionals may qualify to skip directly to the NXT Level 1 exam, or automatically qualify for NXT Level 1 designation before heading into NXT Level 2 coursework.



NXT Level 2

Building on the training delivered in NXT Level 1, NXT Level 2 equips lighting professionals with an advanced skillset to further differentiate themselves in a crowded and rapidly evolving market.

NXT Level 2 starts with a six-hour workshop (in-person or online) that provides an overview of important considerations in lighting evaluation and application, including: **1)** reviewing key factors in evaluating a lighting system, **2)** receiving an in-depth analysis of LED technology and applications, and **3)** understanding current control technologies and applications.

After completing the workshop, participants will select an area of specialization and complete the associated online courses, webinars and/or assignments. Areas of specialization include:



Project Development

- Leveraging Lighting Benefits to Sell Projects [2-hour online course]
- Selling Advanced Lighting Projects [2-hour interactive webinar]
- Lighting Sales Field Assignment [2-hour assignment]

OR



Design & Specification

- The Process of Lighting Design [2-hour online course]
- Designing State-of-the-Art Lighting Projects [2-hour interactive webinar]
- Design Field Assignment [2-hour assignment]

OR



Installation & Setup

- State of the Art Lighting Technologies & Controls [2-hour online course]
- Installing State-of-the-Art Lighting Systems [2-hour interactive webinar]
- Configuring Lighting Control Systems [2-hour interactive webinar]



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